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# We Get Signage

## Infor CloudSuite Industrial ERP for Sign Manufacturers

The sign manufacturing industry's enterprise needs can be addressed with Infor CloudSuite Industrial ERP. Whether you are manufacturing electric or architectural signs Infor CloudSuite Industrial helps you manage and control the entire process from concept to engineering to production to installation to after sales service.



Infor CloudSuite  
Industrial ERP addresses  
sign manufacturer's  
unique needs from  
permitting to installation.



## Infor CloudSuite Industrial Sign Manufacturing industry features include:

Project Management, Communication, Site  
Surveys, Document Management

- ▶ **Project Management** to provide visibility and capture time and costs for all project activities for Project Based sign manufacturing. Capture all costs including actual to budget, projected costs, profitability, project timelines including two-way Microsoft Project integration, milestone and progress billing options, and also percent complete billing and revenue recognition options.
- ▶ **Customer Relationship Management (CRM)** for managing, capturing, and visibility of all customer, architect, and GC communications. Plus powerful Outlook email integration.
- ▶ **Electronic Workflow and Approvals** for drawings, quotes, credit check, permitting, and customer sign off.
- ▶ **Document Management** for managing site survey pictures, traffic maps, renderings, zoning ordinances, permits, CAD drawings, work instructions, quality documents, and UL certification documents.

Estimating, Configuration, Quoting &  
Engineering

- ▶ **Estimating and Quoting** leveraging extensive engineering and pricing tools using current material, labor, and outside processing costs to insure accurate pricing and margins.
- ▶ **Configuration, Pricing, Quoting** with Infor CPQ for rules driven product configuration including 2D and 3D modeling, plus complex pricing rules, and automatic quote forms generation.
- ▶ **Engineering** toolset providing for quick builds of complex bill of materials and routings. Also, two-way CAD integration for increased engineering time and reduction of mistakes.

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## Production Planning, Scheduling, Execution, Quality, and Material Management

- ▶ **Material Planning** using CloudSuite Advanced Planning and Scheduling (APS) where demand for stock materials, forecast materials, and materials needed for a specific job or project are identified and can be easily converted to purchase orders. Multi-site planning and purchasing included.
- ▶ Production Scheduling using CloudSuite Advanced Planning and Scheduling (APS) where multiple scheduling algorithms can be applied including infinite, finite, and DBR. Multiple graphical scheduling tools included featuring drag and drop scheduling, job freeze, job prioritization, utilization metrics, constraints identified, and what-if scheduling.
- ▶ **Shop Floor Execution and Warehouse Mobility** with Infor Factory Track for attendance, labor time and cost collection, lot and serial trace, material backflush, material issues, material barcoding, and quality inspections all one modern browser-based mobile platform.

- ▶ **Quality Control System** with CloudSuite QCS for all certified or compliant industries. Manage incoming and in-process inspection. Track nonconformances and corrective actions. Store quality documentation and procedures. Helpful for those with UL listed products.

## Installation, Customer Service, Warranty, Maintenance & Service

- ▶ **Installation** using CloudSuite Service Management whether scheduling your own install team or contractors for all installation activities including capturing all costs, rentals, and expenses. Schedule and dispatch all service orders including site survey, site prep, transportation, internal teams, or contractors. Capture all costs using the Service Management mobile devices capturing actual labor, material used and purchased, and travel expenses. Providing real time costs roll up to the overall project
- ▶ **Customer Service Management** using CloudSuite Service Management for help desk calls and incident tracking. Knowledge base for easy access to issue resolutions. Full 360 account visibility of all account activities including orders, shipments, projects, service orders, and account communication.

Powerful Service Management addressing all your Service and Field Service business requirements.



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- ▶ **Warranty, Repair, & Service** using CloudSuite Service Management delivering complete visibility of products under warranty, current unit configuration visibility, history of all service orders, dispatching and scheduling for warranty, repairs, service contracts, maintenance contracts, and break/fix jobs.
- ▶ **Mobile Devices for Installation and Field Service** using CloudSuite Service Management providing mobile device utilization for install, service, and maintenance jobs. Techs can see jobs assigned, capture travel time, GPS tracking, capture actual labor clocking into jobs, capture actual material issues and purchases, capture all travel and expenses, take pictures of units before and after repair, and see all unit history and current unit configuration on their mobile devices. Capture electronic customer sign off at completion of jobs and also do credit card transactions. All information flows real time for rapid billing cycles with complete integration with accounting.

## Financial Management and Reporting

- ▶ **Accounting and Financial Management** with Infor CloudSuite Industrial providing for multi-site, multi-company, and multi-national accounting with GL, AP, AR, Budgeting, Cash Management plus Fixed Assets. Sales and Operations Planning and Forecasting are available. You get a fully integrated financial package with extensive financial reporting and business analytics.

**Infor CloudSuite Industrial is a comprehensive solution for conquering the intricate challenges sign manufacturers face. Infor CloudSuite Industrial ERP can help you improve operational efficiencies and drive profit for your sign manufacturing operation with its sign industry specific toolset.**



## GOT A QUESTION?

For more information about how Infor CloudSuite Industrial ERP can help your sign manufacturing operation please visit [www.visualsouth.com](http://www.visualsouth.com) or call (704) 721-6020 for assistance.

**DROP US A LINE**

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